SCORING SUMMARY

COMPLETION & SUBMISSION OF THIS SCORING SUMMARY IS MANDATORY

MSHDA may reject applications that contain material errors in documentation, incomplete information, or inconsistencies.

Shaded areas are for MSHDA use only.

Project Name:	
City/Twp:	
County:	
Self-identification (check all that apply):	Funding Round:
1. Detroit, Hamtramck, Highland Park (DHHP)	
2. Poverty Distressed Cities (PDC)	Point Self Score:
3. Permanent Supportive Housing* – Set-Aside	
4. Cool Cities or Next Detroit Neighborhood Initiative	MSHDA Point Score:
5. Preservation	
6. Underserved Populations – Native American	
7. Underserved Populations – Affordable Assisted Living	
8. Tax Exempt Bond Financing	
9. Elderly – Statutory Set-Aside	
10. Nonprofit – Statutory Set-Aside	
11. Rural housing – Statutory Set-Aside	
12. Eligible distressed area – Statutory Set-Aside	
13. Rolling Allocation Process	
*Use scoring criteria found in Addendum III	

Selection Criteria	Possible Points	Self Score	Awarded
A. Project Location			
1. Housing Needs Characteristics			
a. Housing Needs Score(From www.michigan.gov/mshda)Census tract(s) #:	10		
b. County Needs Score	5		
2. Locality/Neighborhood			
Points will be awarded to projects that are located in any of the following designated areas. Applicants will receive 1 point for each designation up to a maximum of 5 points total.	5		
 Empowerment Zone Enterprise Community Renaissance Zone Core Community Cool Cities Neighborhood Renewal Community Qualified Census Tract Difficult to Development Area Next Detroit Neighborhoods 			
Documentation must be provided in Exhibit 18. Include census tract numbers where applicable. If applying as a Cool City, all information in Exhibit 27 must also be provided.			
To Determine Points, Go To: http://www.mshda.info/mfca_pnts/			

Selection Criteria	Possible Points	Self Score	Awarded
3. Community Revitalization Projects that are located where a community revitalization plan is in place and a sponsor can demonstrate that the proposed development contributes to the plan. Additional points may be awarded for projects that can demonstrate the following:	10		
 a. Projects utilizing existing housing. b. Projects that meet the definition of adaptive re-use or that are converting a vacant building(s) into mixed use or a 100% housing development. c. Projects that meet the definition of New Economy/Downtown. 	10 5 10		

Selection C	Criteria			Possible Points	Self Score	Awarded
B. Project Financing						
1. Tax Abatement A project application that support in the form of tax a according to the chart belo available to acquisition/rehat for which tax abatement has the municipality has extend. To receive any points for tax a abatement ordinance or area-wi qualifying resolution submitted wirequirements and must state the effect (minimum of 15 years). P must submit the project specific to the Detroit tax abatement ordinance or a Renaissance Zone is present project must document that tax a year compliance period. Points will be awarded uppose the control of t	abatement may receive. These points we abilitation/preservations previously been in ded. Abatement, any project de tax abatement ordinate an application must meet length of time the PILC rojects located in the Ciax abatement resolution ance, and a letter from a led as evidence of tax abatement will be effective.	sill also be on projects place and specific tax ance with a set Authority of T will be in ity of Detroit or a copy of the City of t. If location atement, the re for the 15		15		
Category, not under mult	Elderly Project	Family. Permane Supporti Housing	ent ve			
Letter from municipality stating that the PILOT ordinance will be in effect for 15 years or more, it is on the approving board's agenda, and the date that the PILOT is expected to be approved	3 Points	6 Point	_			
Project-specific tax abatement ordinance in place for the entire 15 year compliance period	5 Points	10 Point	ts			
Project-specific tax abatement ordinance in place for longer than 15 year compliance period	10 Points	15 Point	ts			
Projects receiving tax abatement with a rate no greater than 4%				5		

Select	tion Criteria				Possible Points	Self Score	Awarded
Projects utilizing final state, or local source Freddie Mac) where project feasible <u>and</u> (e.g., HOME, CDBG, Evidence of the finan interest rate), dated we date, must be submit points for CIP or AHP the FHLB must be subfor long-term perman (Refer to Section VI(A)(2)	ncing or contribes (exclusive the credit is to serve very etc.) may receing (including vithin 30 days of the dwith the affinancing, a committed. Points ent financing.	of Fannie needed to low income ive up to amount, to the application. mmitment will be away	Mae and o make a e families 15 points. erms, and cation due To obtain letter from arded only		15		
Funding Categories	Federal / State Historic / Brownfield Tax Credits	CIP, AHP, CDBG, HOME, NSP	MSHDA,, RHS, HUD (including HOPE VI), Loan Guarantees				
Projects utilizing federal, state or local permanent financing for more than 10% of total development cost	5 Points	5 Points	5 Point	s			

Amount of total development cost: \$					
Type of Financing	Amount of Financing	% of TDC			
1.	\$	%			
2.	\$	%			
3.	\$	%			
4.	\$	%			

	Selection Criteria	Possible Points	Self Score	Awarded
C. Pr	oject Characteristics			
1.	Reservation for Families with Children / Community Space for Elderly Projects			
	Family projects that reserve at least 10% of the two or more bedroom units* for households with children will receive 10 points. These points are not available to projects serving the elderly. (Refer to Section IV(B)(1) on page 10 of Primary Application)	10		
	Reserved units: Total 2+ bedroom units*: Percentage:			
	– or –			
	Projects serving the elderly that qualify for the elderly setaside will receive 10 points for providing community space for use by tenants. To receive points, the community room must, at a minimum, be sized at 15 square feet (net usable floor space) per residential unit. It may be used for activities such as dining, crafts, exercise, medical clinic, socializing, or any other activity or use that may benefit elderly tenants. This space is envisioned as one room or contiguous space, and does not include common space such as hallways, offices, or lobbies. A drawing identifying square footage must be submitted for all community space. (See Exhibit 23) Total residential units*:			
	Minimum square footage: (Res. units X 15) Community space provided:			
	*Including market-rate units, but excluding management units			
2.	Economic Integration			
	Projects that promote economic integration by serving market rate tenants in at least 20% of residential units (exclusive of management units) will receive 5 points. Market rate units must be evenly distributed among bedroom types and buildings, except in elderly projects. The IR Code states that scattered site projects cannot include market rate units.	5		
	Number of market rate units: Total residential units*: Percentage of market rate units:			
	*Including market-rate units, but excluding management units			

		S	electi	ion C	riteri	а			Possible Points	Self Score	Awarded
3. Low	Incon	ne Tar	geting								
insof tena	far as nts to 3	be awa the ov 30% of ble bed	vner al the app	so agi olicable	50						
area servi area distri musi exce	the applicable bedroom size. Both income and rents for scoring purposes will be based on area median income. No points will be awarded for units serving tenants at income and rent levels higher than 50% of area median income. The lower rent targeting must be evenly distributed among bedroom types. Also, the market rate units must be evenly distributed among bedroom types and buildings, except for elderly projects. For projects using project-based rental assistance to achieve low income targeting, see section IX.G. of the QAP.										
Points Matrix			Perc	ent of A	rea Med	dian Inc	ome				
		50	45	40	35	30	25	20			
	50	25	27.5	30	32.5	35	37.5	40			
	45	22.5	25	27.5	30	32.5	35	37.5			
	40	20	22.5	25	27.5	30	32.5	35			
	35	17.5	20	22.5	25	27.5	30	32.5			
Percent of	30	15	17.5	20	22.5	25	27.5	30			
Low Income	25	12.5	15	17.5	20	22.5	25	27.5			
Units to Total Units	20	10	12.5	15	17.5	20	22.5	25			
	15	7.5	10	12.5	15	17.5	20	22.5			
	10	5	7.5	10	12.5	15	17.5	20			
	5	2.5	5	7.5	10	12.5	15	17.5			
	round		nward.	Each po				table will be d only once in			

See next page for example

% of units at	% of AMI =	points
% of units at	% of AMI =	points
% of units at	% of AMI =	points
% of units at	% of AMI =	points
% of units at	% of AMI =	points
% of units at	% of AMI =	points
	TOTAL POINTS (Max 50) =	

EXAMPLE:

A 49-unit project has 8 units at 30% of Area Median Income (AMI), 15 units at 40% of AMI, 14 units at 50% AMI, and 12 units at 60% AMI. This equates to 16.33% (8 units/49 total units) at 30% AMI, 30.61% at 40% AMI, 28.57% at 50% AMI, and 24.49% at 60% AMI. These percentages can also be obtained from the chart titled Low Income Tenant Targeting on page 10 of the Primary Application. In addition, with regard to the total points in this section, no partial points will be awarded and the maximum amount of points is 50. Examples of these situations would be: if a total of 47.5 points is achieved, the total would be rounded down to 47 points; or if a project receives 55 points it would be reduced to 50.

Point calculation for low income targeting:

16.33	% of units at	30	% of AMI =	17.5	points
30.61	% of units at	40	% of AMI =	20	points
28.57	% of units at	50	% of AMI =	12.5	points
24.49	% of units at	60	% of AMI =	0	points
	% of units at		% of AMI =		points
	% of units at		% of AMI =		points
		TO ⁻	TAL POINTS	50	

(Max 50) =

In this example, a total of 50 points is achieved. The points earned can be seen in the chart below.

Points Matrix	Percent of Area Median Income										
		50	45	40	35	30	25	20			
	50	25	27.5	30	32.5	35	37.5	40			
	45	22.5	25	27.5	30	32.5	35	37.5			
	40	20	22.5	25	27.5	30	32.5	35			
	35	17.5	20	22.5	25	27.5	30	32.5			
Percent of	30	15	17.5	20	22.5	25	27.5	30			
Low Income	25	12.5	15	17.5	20	22.5	25	27.5			
Units to Total Units	20	10	12.5	15	17.5	20	22.5	25			
	15	7.5	10	12.5	15	17.5	20	22.5			
	10	5	7.5	10	12.5	15	17.5	20			
	5	2.5	5	7.5	10	12.5	15	17.5			
	Percentages falling between those outlined in the table will be rounded downward. Each point increment will be used only once in the calculation of total points.										

	Selection Criteria	Possible Points	Self Score	Awarded
4.	Affordability Commitment			
	Projects that agree to commit to an extended use period longer than 15 years (i.e., beyond the minimum total commitment of 15 years compliance plus 15 years extended use = 30 years) will receive 0.34 points for each additional year, up to a maximum of 5 points. Fractional points will be rounded down. Thus, a project committing to a total affordability period of 45 years would earn the maximum 5 points.	5		
	Projects are only eligible for these points if a MSHDA-approved and legally binding deed, land trust or regulatory agreement containing and evidencing appropriate restrictions will be recorded in the county land records upon execution.			
5.	Lease/Purchase Option			
	Projects that agree to transfer 100 percent of the housing tax credit units' ownership at the end of the initial 15-year compliance period from the initial ownership entity of the project to tenant ownership will receive 3 points. To qualify for the points, the owner must provide a detailed proposal for eventual tenant ownership. Projects are only eligible for these points with a MSHDA-approved deed or land trust containing appropriate restrictions.	3		
	(Refer to Section II(B)(1) on page 1 of Primary Application) (See Tab W, LIHTC Policy #5 for qualifications)			
6.	Michigan Products Projects that can demonstrate the use of products and goods that are manufactured by Michigan-based corporations <u>and</u> that are incorporated into the proposed development will receive 3 points. (Submit certification from architect as Exhibit 26; See Tab HH)	3		
7.	Historic Rehabilitation Projects			
	Projects that are completing a rehabilitation of an existing certified historic property listed on the National or State Historic Register.	5		

Selection Criteria					Self Score	Awarded	
D. Sponsor/Management Agent Characteristics							
-							
1. Previous Experience of General Partner/LLC							
Previous <u>successful</u> participation by a general partner or member of a limited liability company in the proposed development utilizing the LIHTC or other programs producing low-income housing will receive the following points under the highest applicable category, not under multiple categories. Points are based on years placed in service. (Applicants must complete form on page 25 of primary application outlining previous experience in order to receive points under this section. Failure to accurately complete this form will result in the loss of these points. Submit form as Exhibit 11a)				20			
Project Size, P	laced in Service Yrs	Property outside Michigan	Property in Michigan				
1 T Projecties	24 units or fewer, > 3 years	1 Point	2 Points				
1+ Project(s)	> 24 units, 1 to 3 years	3 Points	5 Points				
1-3 Projects	> 24 units, > 3 years	6 Points	8 Points				
4-5 Projects	> 24 units, > 3 years	11 Points	14 Points				
6-7 Projects	> 24 units, > 3 years	14 Points	18 Points				
8 + Projects	> 24 units, > 3 years	15 Points	20 Points				
Michigan-based business entity (organized or incorporated in Michigan and actively doing business in Michigan for at least 1 year from application date). Individuals are not eligible for these points.				2		—	
2. Previous Experience of Management Agent Previous successful participation by a management agent in managing low-income housing tax credit projects, with at least three years of experience. Points will be awarded only if the date in which management began such project(s) is included in the application, and will be awarded under the highest applicable category, not under multiple categories. Points are based on years managed. (Applicants must complete form on page 26 of primary application outlining previous experience in order to receive points under this section. Failure to accurately complete this form will result in the loss of these points. Submit form as Exhibit 11b)							
Project Size, Years Managed		Property outside Michigan	Property in Michigan				
1+ Project(s) 24 units or fewer, > 3 years		1 Points	2 Points				
1-6 Projects	> 24 units, > 3 years	6 Points	8 Points				
7-11 Projects	> 24 units, > 3 years	11 Points	14 Points				
12-14 Projects > 24 units, > 3 years		14 Points	18 Points				
15 + Projects > 24 units, > 3 years		15 Points	20 Points				

Selection Criteria	Possible Points	Self Score	Awarded
Michigan-based business entity (organized or incorporated in Michigan and actively doing business in Michigan for at least 1 year from application date). Individuals are not eligible for these points.	2		
3. Poor Previous Participation of Applicant			
Poor previous participation on the part of the Applicant, or any related party will be penalized in the form of negative points. This includes, but is not limited to, failure to utilize a Commitment or Allocation of credit, failure to meet requirements necessary to obtain a Carryover Allocation after notification has been provided to the Authority that the requirements would be met, inability to complete a previous project within three years of first submission, foreclosure or granting of a deed in lieu of foreclosure, failure to submit Owner's Certification and compliance monitoring information, repeated failure to submit required tax credit or compliance monitoring documentation in a timely manner, or serious and repeated violation of program requirements as determined by the Authority. If these points are awarded, points for successful previous experience in Section D.1. will not be given. Negative points will be imposed on Applicants for three years following the instance of poor participation. Entities voluntarily returning an allocation of LIHTC will not be subject to the receipt of these points.	-20		
4. Poor Previous Participation of Management Agent			
Poor previous participation on the part of the management agent will be penalized in the form of negative points. This may include, but is not limited to, failure to provide correct information on monitoring reports, failure to verify and/or calculate tenant income and rents in accordance with federal regulations, or serious and repeated violation of program requirements as determined by the Authority. If these points are awarded, points for successful previous experience in Section D.2. will not be given. Negative points will be imposed on the management agent for three years following the instance of poor participation.	-20		

	Selection Criteria	Possible Points	Self Score	Awarded
5. N	Nonprofit Participation			
	Projects involving nonprofit ownership will receive 5 points if all of the following criteria are met:	5		
	for-profit organization. (See IRC Section 42(h)(5)) No individuals or entities involved with or related to any potential for-profit participant in the development may be involved with or related to the creation or management of the nonprofit.			
t	han 50% ownership must provide the required information.			
r -	Nonprofit Name % ownership ———			
_				
	Documentation Checklist (mark all included with application) Documentation of federal 501(c)(3) or (4) status Certified Articles of Incorporation* Copy of by-laws List of board of directors, if applicable (including address and tenure of each board member) Executed agreement between the sponsor and the non-profit if the project is a joint venture Description of the non-profit's previous experience in housing (use form provided in the Primary Application) Current Certificate of Good Standing* Map outlining service area of non-profit. Map must clearly indicate the specific location(s) and name(s) of affiliated or proposed developments Narrative describing the non-profit's involvement in the local community			

Selection Criteria	Possible Points	Self Score	Awarded
E. Readiness to Proceed			
1. Complete Readiness to Proceed			
Bonus points may be awarded for a project's Readiness to Proceed evidenced by submission at application stage of <u>all</u> of the following:	25		
Firm commitment of all federal, state, and local financing or contributions which will apply to the project and are dated within 30 days of application due date. Firm commitment for permanent financing, dated within 30 days of application due date, which is accepted by the sponsor. Firm commitment for construction financing, dated within 30 days of application due date, which is accepted by the sponsor. For projects needing tax abatement to achieve financial feasibility, the project specific tax abatement ordinance or an area-wide tax abatement ordinance with a qualifying resolution which meet Authority requirements. Evidence from the municipality of final site plan approval. Evidence from the municipality of proper zoning. Formation of ownership entity. Projects receiving points under this category will be required to proceed to closing and disbursement of the construction loan or equity syndication proceeds and, within 120 days of the issuance of the Reservation by the Authority, to provide the Authority with copies of the following: Executed Limited Partnership agreement For projects located in the City of Detroit that are relying on tax abatement for financial feasibility, a copy of the project-specific PILOT resolution, if not provided at the time of application. Recorded notice of commencement (or evidence that the notice has been received for recording) unless on tribal land. Recorded deed to the property (or evidence that the deed has been received for recording) or long-term lease on tribal land. All building permits necessary to begin construction, or a letter from the municipality stating that the permits will be issued upon payment of fees. Appraisal for rehabilitation projects and for new construction projects with an identity of interest			

¹ For CIP financing, a commitment letter from the FHLB. For Authority financing, documentation indicating the receipt of an official Notice to Proceed.

² For RHS projects, an original letter signed by an official of RHS which commits funds to the project; for conventional construction and permanent financing, letters of commitment from the lender which are accepted by the sponsor, or signed mortgage documents. For Authority financing, documentation indicating the receipt of an official Notice to Proceed.

³ For projects located in the City of Detroit, the project specific tax abatement resolution, or the Detroit tax abatement ordinance and a letter from the City of Detroit stating that the project is eligible for tax abatement. Projects not relying on tax abatement for financial feasibility must indicate tax expenses in the Application.

⁴ For rehabilitation projects, a letter from the municipality indicating that the relevant board or commission of the municipality has reviewed the proposal, including the level of rehabilitation work to be completed, the site, and that no further plan approvals are necessary.

⁵ For rehabilitation projects a letter from the municipality must be submitted, stating that the zoning is compatible with the proposed use of the buildings.

⁶ Documentation submitted to the Department of Labor and Economic Growth's Bureau of Commercial Services, and certification dated within 30 days of application due date.

	Selection Criteria	Possible Points	Self Score	Awarded
2.	Partial Readiness to Proceed			
	If a project does not qualify for complete readiness to proceed, it may receive points for each of the following. A project that receives points in the preceding section for complete readiness to proceed will <u>not</u> be awarded additional points for these items:			
	a. Firm commitment for construction financing that is dated within 30 days of application due date and is accepted by the sponsor (for Authority financing, documentation indicating an official Notice to Proceed). (Attach as Exhibit 9a)	5		
	 Evidence from the municipality that the proposed site is already properly zoned for the intended use.⁷ (Attach as Exhibit 3) 	5		
	c. Evidence from the municipality that the proposed site has received site plan approval. ⁸ (Attach as Exhibit 16)	5		
3.	Equity Commitment			
	Projects that can demonstrate a hard equity commitment from an investor (as defined in the Definitions Policy Statement) will receive 100 points, unless applying under the Rolling Allocation Process. To receive these points, the hard equity commitment must be accepted by the Sponsor, and documentation must be submitted from the Syndicator/Investor indicating the Sponsor's acceptance. The hard equity commitment may be conditioned upon award of credits.	100		
	Projects receiving consideration under this category will also be required to provide documentation as specified in Section XI.C. of the QAP within 60 days of the issuance of the Reservation by the Authority. No waiver of this deadline will be granted.			

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⁷ These points will be available for rehabilitation projects only if a letter from the municipality is submitted with the application stating that the zoning is compatible with the proposed use of the building(s).

⁸ These points will be available for rehabilitation projects only upon submission at application of a letter from the municipality indicating that the relevant board or commission of the municipality has reviewed the proposal, including the level of rehabilitation work to be completed, the site, and that no further plan approvals are necessary.

		Selection Criteria	Possible Points	Self Score	Awarded
F.	Pr	eservation Developments			
	bel (or the	eservation projects will receive points for the items listed low. Projects not submitting a CNA at the time of application other acceptable documentation shown in Section VII.B.3. of e QAP) will not be eligible to receive points for items 4, 6, and below.			
	1.	Less than 10% increase in rent over previous levels following rehabilitation.	10		
	2.	Preserving existing project-based tenant subsidies for length of compliance period.	10		
	3.	Acquisition cost less than 60% of the total development cost.	1		
	4.	Project lacks sufficient unrestricted capital to address replacement of items identified in the Capital Needs Assessment as having already exhausted their useful life as determined by the Authority.	1		
	5.	Project is a high risk or distressed property as determined by the Authority.	5		
	6.	Project requires rehabilitation in excess of \$20,000 per unit as supported by a Capital Needs Assessment satisfactory to MSHDA. Do not count both #6 and #7 together.	5		
	7.	Project a) meets the Preservation threshold requirements, b) needs rehabilitation expenses of at least \$30,000 per unit as supported by a CNA satisfactory to MSHDA, and c) has an acquisition cost no more than sixty percent (60%) of the total development cost. Do not count both #6 and #7 together.	15		
	8.	Project has (a) a commitment of funds from a local government (not including a PILOT) of at least \$5,000 per unit and proof of being part of a community revitalization effort, or (b) previously existing federal project-based rental assistance remains in place for at least thirty percent (30%) of the total units.	15		
	9.	Project involves replacement or redevelopment of public housing units.	15		
		W URBANISM/GREEN COMMUNITIES (Transfer Score from New Urbanism/Green Communities Checklist)	20		
TO	TA	L			

	QUICK REFERENCE SHEET	Possible Points	Self Score	Awarded
Δ	Project Location	1 011110	Score	
7 11	Housing Needs Characteristics			
	a. Census Tract Needs Score	10		
	b. County Needs Score	5		
	Locality/Neighborhood	5		
	Community Revitalization Plan	10		
	a. Existing housing	10		
	b. Adaptive Reuse/Vacant	5		
	c. New Economy/Downtown	10		
В	Project Financing	10		
	Tax Abatement	15		
	Tax Abatement Rate	5		
	Federal, State, or Local Funding	15		
C	Project Characteristics	10		
0.	Families with Children / Community Space	10		
	Economic Integration	5		
	Low Income Targeting	50		
	Affordability Commitment	5		
	Lease/Purchase Option	3		
	6. Michigan Products	3		
	7. Historic Rehabilitation Projects	5		
D	Sponsor Characteristics	3		
D.	Previous Experience of General Partner/LLC	20		
	Michigan-based Business	20		
	Previous Experience of Management Agent	20		
	Michigan-based Business	20		
		-20		
	3. Poor Previous Participation of Sponsor	-20 -20		
	Poor Previous Participation of Management Agent Nanarefit Participation	-20 5		
_	5. Nonprofit Participation Readiness to Proceed	5		
⊏.				
	Complete Readiness to Proceed	25		
	Partial Readiness to Proceed			
	a. Construction Financing Commitment	5		
	b. Proper Zoning	5		
	c. Site Plan Approval	5		
	3. Equity Commitment	100		
F.	Preservation Developments			
	1. Less than 10% increase in rent over previous levels following rehab	10		
	Preserving existing project-based tenant subsidies for length of	40		
	compliance period	10		
	3. Acquisition cost less than 60% of the total replacement costs.	1		
	Lacks sufficient unrestricted capital funds to provide renovations	4		
	and repairs on an ongoing basis.	1		
	5. High risk or distressed property/not beyond point of demolition.	5		
	6. Project requires rehabilitation in excess of \$20,000 per unit.	5		
	7. Preservation with rehab above \$30,000/unit and acquisition cost	4.5		
	below 60% of total project budget	15		
	8. Local government commitment or PBRA for > 30% of units	15		
	Replacement or redevelopment of public housing	15		
G.	New Urbanism/Green Communities	20		
GP	AND TOTAL			
Jiv	VIII 1716			